



Client :

- A leading non-banking financial company

Business Values :

- Adaptive, Scalable and 'Fit' for purpose technology
- Excellence in Customer Service
- Operational efficiency

Solution A Single Solution For :

- Equity
- Derivatives Trading Member & Clearing Member
- Currency Derivatives
- Depository
- Clearing and Risk Management
- Securities Lending & Borrowing
- Interest Rate Futures
- Treasury

Client Profile

A leading non-banking financial company with a wide network and presence over 80 cities in India

Situation

Client was on the look out for a trusted and low cost vendor in institutional brokerage as they were making a move from retail to institutional. Firm was presented with KGfSL's flagship product Dolphin, a single back-office platform designed to be easy to use and manage your business more efficiently.

Decision to go with KGfSL's Dolphin:

The core differentiators in favor of Dolphin were:

- Comparatively lower costs
- Scalability of the system architecture to incorporate new features
- Ability of the system to handle huge volumes of data
- Commitment of the team to study, understand and implement the system at a short period of time
- Extensive after sales support

Implementation & Success :

KGfSL team adopted a phased approach to ensure quality and minimize risks

Implementation start date	– January 2010
Equities GO Live	– March 2010
Derivatives Go Live	– March 2010

An implementation team was formed to effectively handle the requirements study and analysis at the client location. With a robust system such as Dolphin put in place the implementation team was expected ensure that the solution was customized to perform effectively and fulfill all the requirements of the client.

The team spent an overall implementation time of 3 months and was appreciated by client on the quick turn around time. The team ensured that a thorough quality check was done allowing business users to spend minimal time at the UAT stage and move to Go Live.